

**Busan-Jinhae Free Economic Zone** 

[2023.12.]

# **Investment Guide: Logistics and Distribution**



## **Overview of BJFEZ**

### What is the Free Economic Zone?

FEZ, Free Economic Zone(FEZ) is a specific area dedicated to providing the best environment for business and living to attract leading multinational companies and businesses.

### **About BJFEZ**

Location Gangseogu, Busan & Jinhaegu, Changwon, Gyeongnam Province

Total area 49.9km (Busan 30.3, Gyeongnam 19.6)

Project overview 5 Areas, 22 Districts (● 13 Completed, ● 8 In progress, ● 1 In plan)

Vision The global hub for international business and logistics

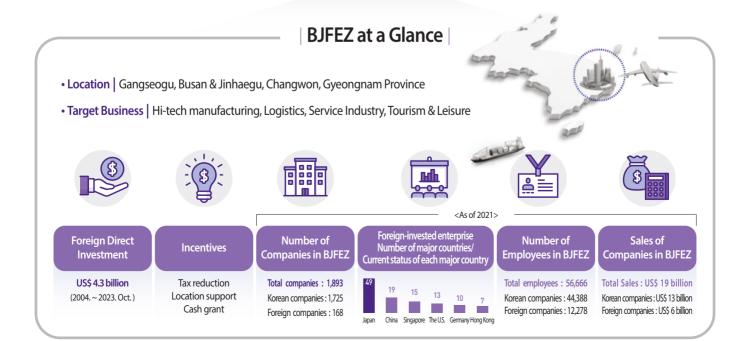














#### **Jinhae New Port**

• Project Period: 1995~2040

• Scale: Container terminal 21 berths

• Project Cost: US\$ 12.5 billion

Economic effects

- Production effect: US\$ 28 billion - Value Added effect: US\$ 22 billion

- Job creation: 180,000

### **Gadeokdo New Airport**

Project Period: 2021~2029

• Scale: Runway 3,500m, Passenger and freight terminals, etc.

• Project Cost: US\$ 13.7 billion

Economic effects

- Production effect: US\$ 88 billion - Value Added effect: US\$ 37 billion

- Job creation: 530,000 Exchange rate: US\$1 = KRW 1,000

### **Logistics Infrastructure**



- Operation of 26 berths \* 3 berths in 2024
- 7th in the world in volume of goods trans ported International flights: 43 destinations of (2nd largest transshipment, port in the world) 13 countries, 1234 flight/week
  - · Domestic flights: 4 cities, 1106 flights /week
- 15 million TEU('22) \* Busan port 22 million TEU No. of passengers : 17 million(as of 2019)



- New Port ~ Samrangjin
- L=38.8km

- Hinterland road
- New port No. 1 Hinterland road: Gaduk ~ Chojeong, L=22.9km
- New port No. 2 Hinterland road : New port  $\sim$  Jilye JC, L=15.3km



The construction of a world-wide Mega Tri-port

## **Optimal Location**

World GDP: 20%
(US\$ 16 tri.)
World population: 25%
(1.5 billion)

Terminus of continental freight railways:
TCR, TSR, TMR

Center of World's 3 major shipping routes:
Europe, North America
Northeast Asia

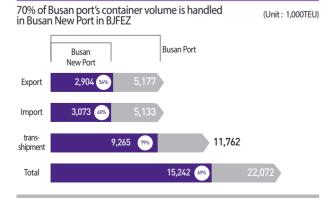
### **Economic Crossroad of Northeast Asia**



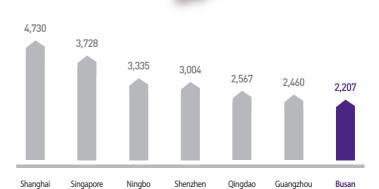
### Container Throughput of World's major ports(2022)

<Source : Ministry of Oceans and Fisheries>

(Unit: 10,000TEU)

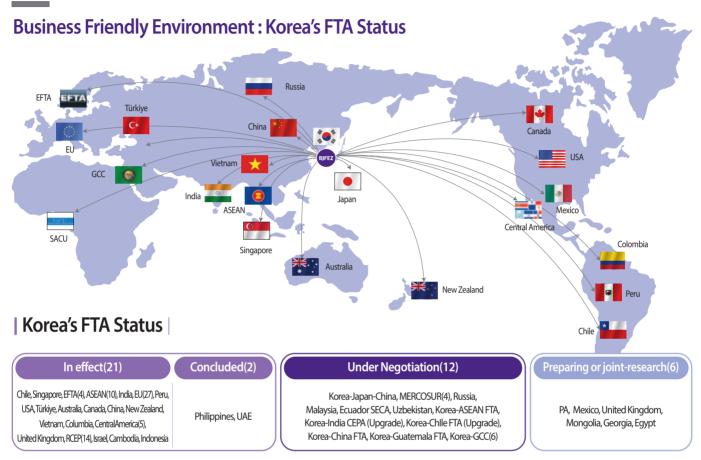


Container Throughput of Busan Port/Busan New Port



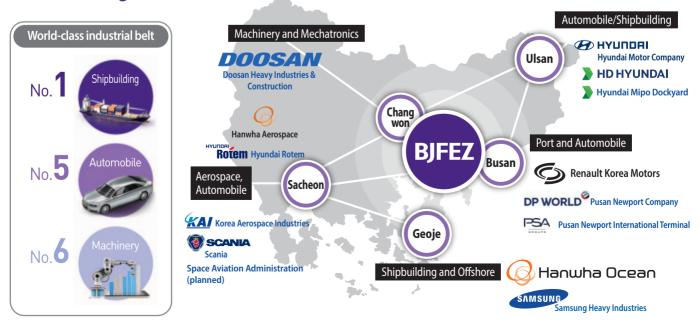
2022

## **Investment Environment**



<source: www.fta.go.kr, \*\* as of Oct. 2023>

### **Manufacturing Industrial Cluster**



## **Busan New Port Mega Port in Northeast Asia!!**

High-tech facilities, infrastructure and convenient hinterland complex.

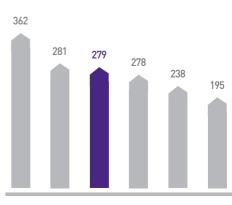
### World container hub port - Busan New Port

- Excellent port infrastructure such as high-tech facilities and automation systems
- Optimal inland link transportation network with railways and roads
- 24-hour 365-day operating port with automation system
- Water depth of 17~23m and optimal facilities accommodating vessels of 25,000TEU
- 26 berths in operation in 2022 and expand up to 59 berths by 2040
- Multinational network with 600 ports in 150 countries across the world
- Top major 30 shipping firms and world famous 100 shipping firms in the world
- 2030 Goal: Container Throughput (32 million TEUs),
- 2040 Goal: Container Throughput (42 million TEUs)



<Source : Busan Port Authority>

Project Overview				
Location	Location Area (thousand m) Period Development entity		Note	
Phase 1 of North Distripark	1,690	completed	Busan New Port Corporation, Busan Metropolitan Corporation	30 companies / BusanGyeongnam Province
Phase 2 of North Distripark	523	~ 2030	Government, BPA(Busan Port Authority)	Jinhaegu, Changwon, Gyeongnam Province
Phase 1 of Ungdong Distripark	2,485	completed	Government, BPA (Busan Port Authority)	40 companies / Gyeongnam Province
Phase 2 of Ungdong Distripark	1,119	~ 2027	Busan New Harbor Undong Development Co.	NOW FOR SALE (Gyeongnam Province)
South Distripark	1,161	~ 2025	Government, BPA(Busan Port Authority)	Gangseogu, Busan
Phase 1 of West Distripark	498	~ 2023	Government, BPA(Busan Port Authority)	NOW FOR LEASE (Gyeongnam Province)
Phase 2 of West Distripark	436	~ 2030	Government, BPA(Busan Port Authority)	Jinhaegu, Changwon, Gyeongnam Province
Phase 3 of West Distripark	378	~ 2030	Government, BPA(Busan Port Authority)	Jinhaegu, Changwon, Gyeongnam Province
Total	8,290			



Shipping Lines' Service of World's major Port (2022)

Singapore Shanghai Busan Shenzhen Hong Kong Ningbo

# Evaluation criteria for selection of tenant enterprises

(West coast hinterland, for lease) as of Jan. 23.

Evaluation Item	Detailed Evaluation Items (full points)	Points			
	• Appropriateness of the composition of applicant	10			
Business capabilities	<ul> <li>Financial status of applicant(Full points given if above industryaverage)</li> <li>Ordinary income to total assets, debt ratio, current ratio, interest coverage ratio</li> <li>Domestic industrial average applies to foreign companies.</li> </ul>				
(30)	• Investment capital procurement plan(evaluation on capital size and credibility of procurement)  - Adequacy of equity procurement (2 points for over 20%, 3 points for over 25%, 4 points for over 30%, 5 points for over 35%, 6 points for over 40%) (6)  - Credibility of ensuring borrowed capital(4)(Evidentiary document such as a letter of confirmation	10			
	Subtotal	30			
Accident Prevention and Response Plan (10)	tion and - Accident prevention plan tailored to the specifics of the cargo handling equipment Hazardous materials and waste storage and management plans				
	Subtotal	10			
Performance (capabilities) and plans for	<ul> <li>Performance of throughput of foreign freights</li> <li>In the case of a consortium application for bidding, the performance of each consortium member is added up depending on its ratio of consortium composition.</li> <li>The total number of the transshipment freight that an applicant handled will be multiplied by 130%.</li> <li>Submission of evidentiary documents which are valid for the previous fiscal year is required.</li> </ul>	10			
foreign freights and value-added logistics	<ul> <li>Plans to attract foreign freights</li> <li>Qualitative evaluation based on concreteness, appropriateness, and feasibility of the plan to attract foreign or export freights based on submitted evidence.</li> </ul>	10			
(35)	• Plan to engage in logistics activities able to create high-added value - Qualitative evaluation based on concreteness, appropriateness, and feasibility of the business models, etc. for value added logistics activities.	15			
	Subtotal	35			
Employment performance	<ul> <li>Evaluation of Employment performance(only the employment of permanent workers is accepted)</li> <li>In the case of a consortium application for bidding, the Employment performance of each consortium member is added up depending on its ratio of consortium composition.</li> <li>* Submission of evidentiary documents which are valid for the previous fiscal year is required.</li> </ul>				
and Plans (20)	<ul> <li>Plans for Employment performance(Only the plans for permanent workers are accepted)</li> <li>Qualitative evaluation based on concreteness, appropriateness, and feasibility of the plan based on evidentiary submitted</li> </ul>				
	Subtotal	20			
Construction	• Appropriateness of land use plan and facilities construction plan in implementing business models	3			
Plan	$\bullet \ Appropriateness \ of \ construction \ processes \ (time \ of \ ground breaking) \ plan \ and \ facilities \ maintenance \ and \ management \ plan$	2			
(5)	Subtotal	5			
Total	100				
	• A company with certification of excellent logistics enterprise as specified in Article 38 of Framework Act on Logistics Policies	(+)2			
	<ul> <li>A company planning to repatriate to Korea</li> <li>* A company designated as a company in repatriation subject to support in accordance with Article 7 of the Act on Assistance to Korean Offshore Enterprises in Repatriation.</li> <li>* Required to submit a certificate (issued by KOTRA) of a company in repatriation.</li> </ul>	(+)3			
Additional points	Foreign-invested companies under the Foreign Investment Promotion Act     * No credit for amounts under \$1 million     * Submission of a foreign investment report is required.        Foreign Investment   AmountUSD 15 million   AmountUSD 15 mil	~(+3)			
	Multinational companies that are primarily engaged in one or more of the following industries: manufacturing, logistics, distribution, or e-commerce.  * A Fortune Global 500 company with at least 25% of total revenue comes from outside of the country in which the headquarters is located.				
	* In the case of a consortium application for bidding, additional points are given to a consortium applicant depending on the ratio of consortium additional points per item can be duplicated and the total additional points are limited to 10 points.	member(s).			
Deduction of	• In the case whereby a sole applicant for bidding or a consortium member has been imposed re-additional dues based on late payment of a previous lease within 5 years of the announcement date of tenant selection.	(-)2			
points	• In the case whereby an applicant or a consortium member has been imposed any penalty based on violation of a previous lease contract in the Busan New Port Background Complexes with the BPA, from the date when the announcement of tenant selection is made.	~(-)3			

# Phase 1 of **West Distripark**Sites For Lease



Smart Logistics
Center
125,657.3m

B
Logistics and
Manufacturing Facilities
125,720.3m

Business &
Services Facilities
64,850.4m

64,850.4m

### **Project Overview**

- Total area : 498,168 m
- Move-in Year: After 2024
- Announcement for lease: From Sep. to Dec. 2023
- Eligible Business: Logistics & Manufacturing

#### Available Area

• 200,288.5 (A+B)

Area A: 125,720.3 m<sup>2</sup> / Area B: 74,568.2 m<sup>2</sup>

#### Location

 Phase 1 of West Distripark
 (303 & 305 Sudodong, Jinhaegu, Changwon, Gyeongnam Province)

## Accommodation Qualification

- Domestic Companies
- Foreign-Invested Companies
- U-turn Companies

### **Target Industry**

• Logistics and Manufacturing Facilities (building-to-land ratio 70%, floor area ratio 300%)

### Annual Leasing Fee

- [365 KRW  $\times$  the size of the site( $(\vec{m})$ ]  $\times$  12months (2023. 1. 1.  $\sim$  2024. 12. 31.)
- \* Leasing fees subject to change from 2025

### **Leasing Period**

30 years(up to 50 years)

Warrant Fee for Lease

Annual Leasing Fee × 120%

# Phase 2 of **Ungdong Distripark**Sale For Lease



### **Project Overview**

- Total area: 1,119,190m
- Sale area: 248,313m
- Announcement for sale: NOW for sale(from Sep. 2023)
- Project period: 2021 to 2027
- Accommodation qualification: Logistics, Manufacturing
- Project developer: Busan New Port Ungdong Development Co.

## Accommodation Qualification

- Domestic Companies
- Foreign-Invested Companies
- U-turn Companies

### **Target Industry**

Logistics & Manufacturing Facilities

Schedule for Land Use

Q4 of 2026(Development Completed in 2027)

### **Land Price**

\* Building-to-Land Ratio: 70% Floor Area Ratio: 350% Height: 70m

Block/Lot	Size(m)	Price(KRW)
7Lot	248,313m²	907,500KRW/m
H2/4	34,949m²	Sold
H3/1	35,961m²	32,634,608,000
H3/2	36,367m²	Sold
H3/3	37,123m²	Sold
H3/4	36,461m²	Sold
H4/1	33,720m²	30,600,900,000
H4/3	33,732m²	30,611,790,000

<sup>\*</sup> Currently not specified 'Free Trade Zone'

## **Dudong** District



### **Project Overview**

• Location : Du-dong, Jinhaegu, Changwon Gyeongnam Province

• Total area: 415acres(1.677km) • Project cost: US\$ 326 million

• Developer : Busan-Jinhae Free Economic

Zone Authority • **Project period**: 2003 ~ 2019

• Tenant companies : Coupang, LG Electronics,

Market Kurly, etc.







### Land Usage Plan

Contents	Area(thousand m)	Rate(%)
Industrial site	358	21.3
Commercial site	43	2.6
Residential site	448	26.6
Public facilities	829	49.5
Total	1,677	100



## Wasung District



### Project Overview

• Location: Ung-dong and Nammoon-dong, Jinhaegu, Changwon, Gyeongnam Province

• Total area: 195 acres(790,000m) • Project cost: US\$ 252 million • **Project period** : 2009 ~ 2027

• Developer: Gyeongnam New Port Co., Ltd. • Target industries : Logistics, Manufacturing

### Land Usage Plan

Contents	Area(thousand m)	Rate(%)
Industrial logistics site	449	63.2
Public facilities	267	33.7
etc	24	3.1
Total	740	100



## Bobae District



### **Project Overview**

• Location : Du-dong, Jinhaegu, Changwon **Gyeongnam Province** 

• Total area: 198acres(801,000m) • Project cost: US\$ 190 million • Developer : Bobae Industry • **Project period**: 2003 ~ 2027

• Target industries: High-tech manufacturing, R&D facilities

• Manufacturing: Electronics, Auto Parts, Mechatronics, etc.

• R&D: Smart factory R&D center, Port & Logistics, etc.

### Land Usage Plan

Contents	Area(thousand m)	Rate(%)
Industrial site	235	29.4
R&D facilities	90	11.2
Public facilities	476	59.4
Total	801	100



## **Foreign Investment Incentives**

## Comparison of foreign investment location support scheme

Classifica-	Fron Economic Zono (FFZ)	Free Trade Zone(FTZ)	Foreign Investment Zone(FIZ)		
tion	Free Economic Zone(FEZ)	(seaport type)	Complex-type FIZ	Individuation-type FIZ	
Governing law	Special Act on the Designation & Management of Free Economic Zones	Act on the Designation & Management of Free Trade Zones	Foreign Investment Promotion Act		
Purpose designation	Foreign capital inducement, international competitiveness enhancement, and balanced regional development	Foreign capital inducement, development of international logistics base	Foreign capital inducement, transfer of advanced technologies, job creation		
Characteris- tics	Comparable to special administrative zones (cooperatives of municipal goverments)	Customs-free zone	Lease-only complexes	Individual business establishments are designated	
Managing authority	Free Economic Zone Authority	(Seaport Type) Minister of Oceans and Fisheries	State industrial complexes: industr     Other: Mayor or provincial gover	ial complex management authorites nor	
Eligibility for occupancy	Domestic companies Foreign-invested companies U-turn companies Manufacturing, logistics, hospitals, educational facilities, foreign broadcasting, financial service institutions, etc.	Export-oriented manfacturing buisnesses     Foreign-investment companies in manufacturing buisnesses or knowledge service businesses     Wholesale businesses mainly for import/export     Integrated logistices businesses	Foreign Investment ratio of 30% or higher, foreign investment amount of KRW 100 million or more  • Manufacturing, lositics, etc.  • Foreign Investment equal to or more than the price of the leased land should be executed within 5 years of the contract date.	FDI requirements (Minimum amount): • Manufacturing: US\$ 30 million • Tourism: US\$ 20 million • Logistics: US\$ 10 million • R&D: US\$ 2 million (10 or more researchers holding a master's degree or higher with three or more year's experience)	
Require- ments for tax reduction (Minimum amount)	Manufacturing, tourism:     US\$ 10 million or more     Logistics, medical institution:     US\$ 5 million or more     R&D: US\$ 1 million or more	Manufacturing: US\$ 10 million     Logistics: US\$ 5 million	Manufacturing: US\$ 10 million     Logistics: US\$ 5 million	Identical to the above	
Tax reduction	• Local taxes : up to 15years		<ul> <li>Acquisition tax/Registration tax: 100% for 15 years</li> <li>Property tax: 100% for 10 years, 50% for 5 years</li> <li>Custom duties: 100% for 5 years</li> </ul>		
Reduction on tariff	Exemption on capital goods for 5years	Exemption on capital goods for 5years	Exemption on capital goods for 5years	Tariff reservation (Imported & capital goods)	
Leasing fee	Approximately10/1,000 of the site value	• Manufacturing :  KRW 365/m/month • Logistics :  KRW 365/m/month  ※ ('23.1.1.~'24.12.31.)	Nammoon FIZ : KRW 451/m³/month • Manufacturing		
Rent reduction rate	Determined by the managing authority based on ordinances (50-100% reduction)	<ul> <li>Logistics: US\$ 5 million or more         → 50% for 3 years</li> <li>Logistics: US\$ 10 million or more         → 50% for 5 years</li> </ul>	New Growth Engine & US\$ 1 million or more:     → 100% exemption     Manufacturing & US\$ 5 million or more,     Part's & Materials company:     → 100% exemption     Manufacturing & US\$ 5 million or more     → 75% exemption	100% exempted in the case of state owned properties	

% Exchange rate : US\$1 = KRW 1,000

# Investment incentives provided by Gyeongnam Province

Classification	Bef	ore	After						
Classification	Eligibility	Benefits	Requirements	Application details					
Large-scale	Investing KRW			• Equipment investment & site purchase up to KRW 20bn (within 10%, up to KRW 10bn each)					
support or employi	50bn or more or employing 150 full-time	Within 10% of fa- cility investment		Classification	KRW 50bn or more	KRW 60bn or more	KRW 70bn or more	KRW 80bn or more	KRW 100bn or more
feasibility study	employees or more	(up to KRW 10 bn)		Ratio	Investmer	nt amount*5%	Investment	amount*7%	Investment amount*10%
,				Limit	KRW 3bn	KRW 3.5bn	KRW 5.6bn	KRW 7.6bn	KRW 10bn
	① A Start-up, an enterprise				10bn(30% to	o 60% of site pu	rchase) expansi	on	
	relocating into			Classification		County	Requirem		Criteria
Interest-free	the province from outside, an enterprise			A Zone	Kimhae	<mark>ngwon,</mark> e, Yangsan	KRW 12b 60 employees	or more	30% of site purchase
loan for site purchases	setting up busi- ness establish-	up to KRW 5bn (30% ~ 60% of site		B Zone	Jinju, To Sacheon, C	ongyeong, Geoje, Haman	KRW 8bi 40 employees		40% of site purchase
*Preliminary feasibility	ments in a new site	purchase price within budget)	Same as left	C Zone		Changyeong, seong	KRW 6bi 30 employees		50% of site purchase
study	② Manufacturing, ICT, knowledge services, logis- tics terminals			D Zone	Hadong, Han	g, Namhae, Sancheong, nyang, g ,Hapcheon	KRW 5bi 20 employees		60% of site purchase
	and ware- houses			• Available ap	oplying with	Local investme	nt promotion su	ıbsidies (new	expansion)
	① Investment	romotion zone noving in enterprise elocating into ne province om outside, ew expansion) oterprises  romotion zone up to KRW 140m (Site 5, Employment 3, Training 2,		<ul> <li>Investment attraction promotion area(city/county) subsidies</li> <li>Up tp KRW10bn expansion</li> </ul>					
	promotion zone moving in (enterprise			Classification	Site (KRW 3bn)	Employment (KRW 2bn)	Educaiton (KRW 1bn)	Equipment (KRW 3bn)	Relocation (KRW 1bn)
Business investment promotion relocating into the province from outside, new expansion)	relocating into the province from outside, new expansion) enterprises up to KRW 140m (Site 5, Employment 3, Training 2,		Same as left	Eligibility	Site contract	Employing 10 full-time employees or more	10 employ- ees or more	Investing KRW 2bn o more	Relocating into the province from outside
subsidies	subsidies  ② Investing KRW 2bn or more ③ Employing 10 full-time employees or more	② Investing KRW 2bn or more ③ Employing 10 full-time em-		Range	Up tp 70% of site purchase	An excess of KRW 1m /1 person (within 1yr)	An excess of KRW 1m /1 person (within 1yr)	Over KRW 2 bn up to 10%	Over KRW 500m up to 10%
Support for tourism and cultural industries	Newly a	dopted	① Tourism and cultural contents investment company ② Investing KRW 20bn or more ③ Employing 20 full-time employees or more	(Within 10% of facility investment)     • Employment subsidy up to KRW 10bn support     (an excess of 1 person / KRW 1m monthly/ within 6 months)  Cultural contents industry cont focus to KPW 500m(within 50% of cont foc for 3)		ent fee for 2years)			
Tax benefit	Newly a	dopted		<ul> <li>Up to 100% reduction in acquisition tax of tenant companies for a certain period of time for specific industries and areas etc</li> <li>Residence tax 50% reduction to an enterprise relocating into the province from outside or new expansion and employees for 5 years</li> </ul>			·		

## **Incentives** (FEZ Incentives + FTZ Incentives)

### **Busan-Jinhae Free Economic Zone (BJFEZ)**

- Tax deduction incentives
- Management environment improvement
- Settlement environment improvement
- Incentives for development projects



### Free Trade Zone (FTZ)

- · Low-priced leases
- Tax deduction
- Simplified import and export customs clearance
- Simplified freight management

Requirement(FDI)	Taxes	Reduction or Exemption	Remark
<foreign companies="" invested=""> - Logistics business: US\$5 million or more - Manufacturing business: US\$10 million or more</foreign>	Acquisition tax/ Registration tax	100% for 15 years	- Exemption of custom duties for
	Property tax	100% for 10 years, 50% for 5 years	reexport products - VAT exemption for business activities in FTZ - Other indirect tax exemption such as
	Custom duties	100% for 5 years	special consumption tax, liquor tax, etc.

Classification	Applicable enterprises	Leasing fee	Applicable period
Busan New Port	[Free Trade Zone Act] Companies operating tenant business types under Article (logistics industry, manufacturing industry)	10 365/m³/month	′23.1.1.~
busdii New Port	[Free Trade Zone Act] Companies operating business types supporting the tena companies' businesses under Article 10.1.6	int 482/m³/month	* Can be changed after 2024
Classification	Poguiron ant/FDI)	Dovind	Applicable period

Classification	Requirement(FDI) Period		Applicable period	
Reduction	US\$5 million or more	50% for 3 years	Facility assigned of times	
of leasing fee	US\$10 million or more	50% for 5 years	Each period of time	





BJFEZ Busan-Jinhae Free Economic Zone

38-26 Noksansandan 232-ro Gangseogu Busan 46757 Republic of Korea

Tel. 82-51-979-5260 82-55-320-5260

82-51-979-5249 Fax.

gift2009@korea.kr Email.