

Busan-Jinhae Free Economic Zone

[2023.4.]

Investment Guide: Logistics and Distribution



Overview of BJFEZ

What is the Free Economic Zone?

FEZ, Free Economic Zone(FEZ) is a specific area dedicated to providing the best environment for business and living to attract leading multinational companies and businesses.

About BJFEZ

Location Gangseogu, Busan & Jinhaegu, Changwon, Gyeongnam Province

Total area 50.7kmi̇(Busan 31, Gyeongnam 19.7)

Project overview 5 Areas, 23 Districts (● 13 Completed, ● 8 In progress, ● 2 In plan)

Vision The global hub for international business and logistics

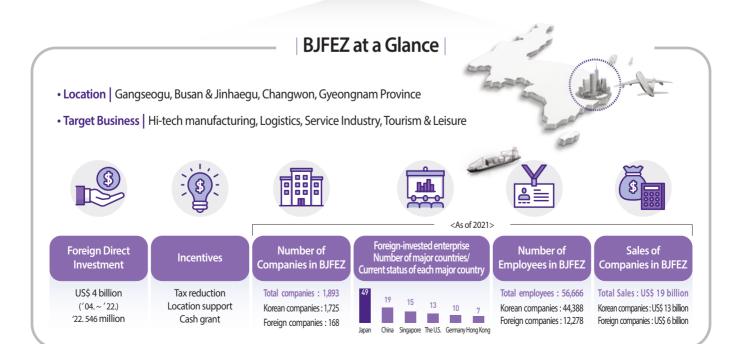














Logistics Infrastructure



- (2nd largest transshipment, port in the world) Operation of 26 berths

- 15 million TEU('22) * Busan port 22 million TEU No. of passengers : 17 million(as of 2019) • 28.8 million TEU(nationwide)
- New Port ~ Samrangjin
- L=38.8km

- 13 countries, 1234 flight/week
- · Domestic flights: 4 cities, 1106 flights /week



- New port No. 1 Hinterland road: Gaduk ~ Chojeong, L=22.9km
- New port No. 2 Hinterland road : New port \sim Jilye JC, L=15.3km

New Airport the Eurasian Continent The construction of a world-wide Mega Tri-port

To be

Gadeokdo

Railway Terminus to

Busan New Port

Optimal Location

World GDP: 20%
(US\$ 16 tri.)
World population: 25%
(1.5 billion)

Terminus of continental freight railways:
TCR, TSR, TMR

Center of World's 3 major shipping routes:
Europe, North America
Northeast Asia

European Route

(Unit: 10,000TEU)

Economic Crossroad of Northeast Asia

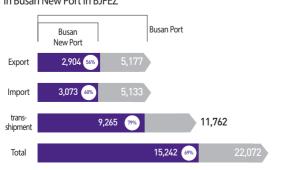


Source: Ministry of Oceans and Fisheries> Container Throughput of World's major ports (2022)

Container Throughput of Busan Port/Busan New Port

70% of Busan port's container volume is handled in Busan New Port in BJFEZ

(Unit: 1,000TEU)

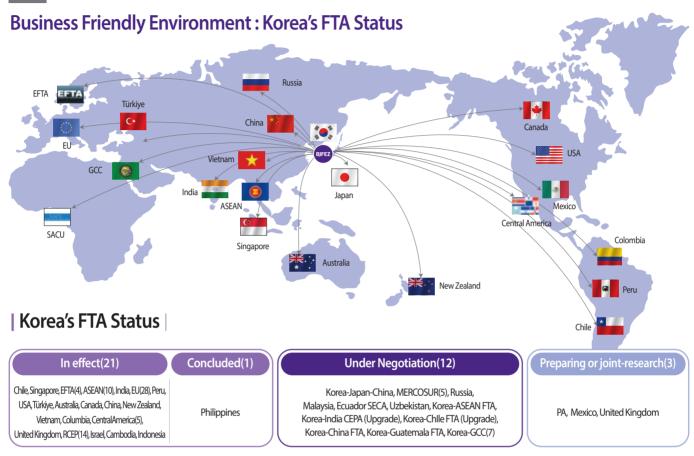


2022

3,728 3,335 3,004 2,567 2,460 2,207

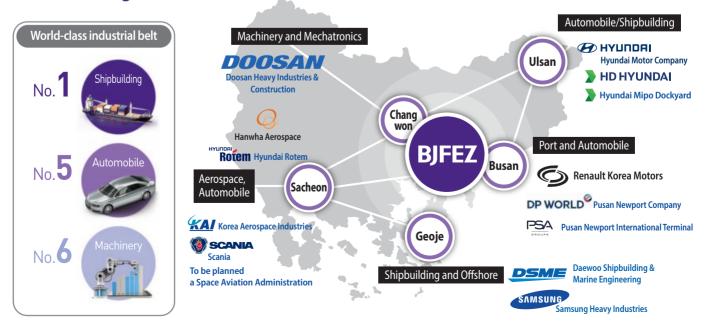
Shanghai Singapore Ningbo Shenzhen Qingdao Guangzhou Busan

Investment Environment



<source: www.fta.gr.kr, % as of Feb. 2023>

Manufacturing Industrial Cluster



Busan New Port Mega Port in Northeast Asia!!

High-tech facilities, infrastructure and convenient hinterland complex.

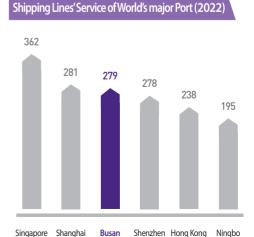
World container hub port - Busan New Port

- Excellent port infrastructure such as high-tech facilities and automation systems
- Optimal inland link transportation network with railways and roads
- 24-hour 365-day operating port with automation system
- \cdot Water depth of 17~23m and optimal facilities accommodating vessels of 25,000TEU
- 26 berths in operation in 2022 and expand up to 60 berths by 2040
- Multinational network with 600 ports in 150 countries across the world
- Top major 30 shipping firms and world famous 100 shipping firms in the world
- 2030 Goal: Container Throughput (32 million TEUs),
- 2040 Goal: Container Throughput (42 million TEUs)



<Source : Busan Port Authority>

Project Overview					
Location	Area (thousand m)	Period	Development entity	Note	
Phase 1 of North Distripark	1,690	completed	Busan New Port Corporation, Busan Metropolitan Corporation	30 companies / Busan · Gyeongnam Province	
Phase 2 of North Distripark	523	~ 2030	Government, BPA(Busan Port Authority)	Jinhaegu, Changwon, Gyeongnam Province	
Phase 1 of Ungdong Distripark	2,485	completed	Government, BPA(Busan Port Authority)	40 companies / Gyeongnam Provinc	
Phase 2 of Ungdong Distripark	1,119	~ 2027	Busan New Harbor Undong Development Co.	2023 now for sale (Gyeongnam Province)	
South Distripark	1,161	~ 2025	Government, BPA(Busan Port Authority)	Gangseogu, Busan	
Phase 1 of West Distripark	498	~ 2023	Government, BPA(Busan Port Authority)	2023 to be leased (Gyeongnam Province)	
Phase 2 of West Distripark	436	~ 2030	Government, BPA(Busan Port Authority)	Jinhaegu, Changwon, Gyeongnam Province	
Phase 3 of West Distripark	378	~ 2030	Government, BPA(Busan Port Authority)	Jinhaegu, Changwon, Gyeongnam Province	
Total	8,290				



Evaluation criteria for selection of tenant enterprises

(West coast hinterland, for lease) as of Jan. 23.

Evaluation Item	Detailed Evaluation Items (full points)	Points			
	Appropriateness of the composition of applicant	10			
Business	 Financial status of applicant (Full points given if above industry-average) Ordinary income to total assets, debt ratio, current ratio, interest coverage ratio Domestic industrial average applies to foreign companies. 	10			
capabilities (30)	Investment capital procurement plan (evaluation on capital size and credibility of procurement) Adequacy of equity procurement(2 points for over 20%, 3 points for over 25%, 4 points for over 30%, 5 points for over 35%)(6 points for over 40%)(6 points) The amount and ratio of foreign investment capital Credibility of ensuring borrowed capita (Evidentiary document such as a letter of confirmation)(4 points)				
	Subtotal	30			
Safety accident prevention and action plan (10)	 Safety accident prevention and action plan Detailed action plan for workplace safety work Safety accident prevention plan suitable for the characteristics of loading and unloading equipment Dangerous Goods and Waste Storage and Management Plan Response system in the event of a safety accident by type of work 	10			
	Subtotal	10			
Performance (capabilities) and	 Performance of throughput of foreign freights In the case of a consortium application for bidding, the performance of each consortium member is added up depending on its ratio of consortium composition. The total number of the transshipment freight that an applicant handled will be multiplied by 30%. Submission of evidentiary documents which are valid for the previous fiscal year is required. 	10			
plans for foreign freights and value added logistics	Plans to attract foreign freights Qualitative evaluation based on concreteness, appropriateness, and feasibility of the plan to attract foreign or export freights based on submitted evidence.				
(35)	• Plan to engage in logistics activities able to create high-added value - Qualitative evaluation based on concreteness, appropriateness, and feasibility of the business models, etc. for value added logistics activities.				
	Subtotal	35			
Employment performance and	 Evaluation of employment performance (only the employment of permanent workers is accepted) In the case of a consortium application for bidding, the employment performance of each consortium member is added up depending on its ratio of consortium composition. Submission of evidentiary documents which are valid for the previous fiscal year is required. 	10			
plans (20)	 Plans for job creation (Only the plans for permanent workers are accepted) Qualitative evaluation based on concreteness, appropriateness, and feasibility of the plan based on evidentiary submitted 				
	Subtotal				
Construction	Appropriateness of land usage plan and facilities construction plan in implementing business models	3			
Plan	Appropriateness of construction processes (time of groundbreaking) plan and facilities maintenance and management plan				
(5)	Subtotal				
Total	100				
	• A company with a certification of excellent logistics enterprise as specified in Article 38 of Framework Act on Logistics Policies - In the case of a consortium application for bidding, additional points are given to a consortium applicant depending on the ratio of consortium member(s) having the certification to the consortium composition, if any.	(+)2			
Additional points	• A company planning to repatriate to Korea (U-turn Companies) *A company designated as a company in repatriation subject to support in accordance with Article 7 of the Act on Assistance to Korean Offshore Enterprises in Repatriation				
	• In case Busan Port Authority (BPA) announces in the selection notice to boost high-added value logistics functions of the Busan New Port	~(+3)			
	• Foreign Invested companies according to < Foreign Investment Promotion Act>	~(+3)			
Deduction of	• In the case whereby a sole applicant for bidding or a consortium member has been imposed re-additional dues based on late payment of a previous lease within 5 years of the announcement date of tenant selection.	(-)2			
points	• In the case whereby an applicant or a consortium member has been imposed any penalty based on violation of a previous lease contract in the Busan New Port Distripark Complexes with the Busan Port Authority (BPA), from the date when the announcement of tenant selection is made				

Phase 1 of **West Distripark**Area For Lease





Project Overview

- Total area: 498,168m
- Available area: 200,687.9m(1) + 2)
- Move-in year: After 2023
- Announcement for lease: 1st half of the year 2023
- Accommodation qualification : Logistics, Manufacturing

Location

 Phase 1 of West Distripark (Sudodong 298, Jinhaegu, Changwon, Gyeongnam Province)

Accommodation qualification

- Domestic companies
- Foreign-invested companies
- U-turn companies

Target industry

 Logistics and manufacturing facilities (building-to-land ratio 70%, floor area ratio 300%)

Annual leasing fee

• Logistics & Manufacturing [365 KRW permonth×the size of land for lease(m³)] × 12 months) (2023. 1. 1. ~ 2024. 12. 31.) * Can be changed after 2024

Leasing period

30 years(up to 50 years)

Warrant fee for lease

Annual leasing fee × 120%

* Selection of smart logistic center rental operator(to be announced by BPA)

Phase 2 of **Ungdong Distripark**

Area For Sale



Project Overview

- Total area: 1,119,190m
- Sale area: 248,313m²
- Announcement for sale: March to April 2023
- Project period: 2021 to 2027
- Accommodation qualification:
 Logistics, manufacturing
- Project developer: Busan New Port Ungdong Development Co.

Accommodation qualification

- Domestic companies
- Foreign-invested companies
- U-turn companies

Target industry

- · Logistics & manufacturing facilities
- Schedule for move-in

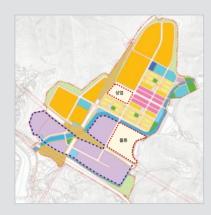
Q4 2026(to be completed in 2027)

- The sale price
- * building-to-land ratio: 70% Floor area ratio: 350% Height: 70m

Block	Ar	ea	Base price
/Lot	m	Pyeong	(unit:KRW)
7Lot	248,313	75,114	255,389,000,000
H2/4	34,949	10,572	35,945,000,000
H3/1	35,961	10,878	36,986,000,000
H3/2	36,367	11,001	37,403,000,000
H3/3	37,123	11,230	38,181,000,000
H3/4	36,461	11,029	37,500,000,000
H4/1	33,720	10,200	34,681,000,000
H4/3	33,732	10,204	34,693,000,000

* Currently not specified 'Free Trade Zone'

Dudong District



Project Overview

• Location : Du-dong, Jinhaegu, Changwon Gyeongnam Province

• Total area: 415acres(1.677km) • Project cost: US\$ 326 million

• Developer : Busan-Jinhae Free Economic

Zone Authority • **Project period**: 2003 ~ 2019

• Tenant companies : Coupang, LG Electronics,

Market Kurly, etc.







Land Usage Plan

Contents	Area (thousand ന്)	Rate(%)
Industrial site	358	21.3
Commercial site	43	2.6
Residential site	448	26.6
Public facilities	829	49.5
Total	1,677	100



Wasung District



Project Overview

• Location: Ung-dong and Nammoon-dong, Jinhaegu, Changwon, Gyeongnam Province

• Total area: 195 acres(790,000m) • Project cost: US\$ 252 million • **Project period** : 2009 ~ 2027

• Developer: Gyeongnam New Port Co., Ltd. • Target industries : Logistics, Manufacturing

Land Usage Plan

Contents	Area(thousand m)	Rate(%)
Industrial logistics site	449	63.2
Public facilities	267	33.7
etc	24	3.1
Total	740	100



Bobae District



Project Overview

• Location : Du-dong, Jinhaegu, Changwon **Gyeongnam Province**

• Total area: 198acres(801,000m) • Project cost: US\$ 190 million • Developer : Bobae Industry • **Project period**: 2003 ~ 2027

• Target industries: High-tech manufacturing,

R&D facilities

• Manufacturing: Electronics, Auto Parts, Mechatronics, etc.

• R&D: Smart factory R&D center, Port & Logistics, etc.

Land Usage Plan

Contents	Area(thousand m)	Rate(%)
Industrial site	235	29.4
R&D facilities	90	11.2
Public facilities	476	59.4
Total	801	100



Foreign Investment Incentives

Comparison of foreign investment location support scheme

Classifica-	Fron Economic Zono (FFZ)	Free Trade Zone(FTZ)	Foreign Investment Zone(FIZ)		
tion	Free Economic Zone(FEZ)	(seaport type)	Complex-type FIZ	Individuation-type FIZ	
Governing law	Special Act on the Designation & Management of Free Economic Zones	Act on the Designation & Management of Free Trade Zones	Foreign Investn	nent Promotion Act	
Purpose designation	Foreign capital inducement, international competitiveness enhancement, and balanced regional development	Foreign capital inducement, development of international logistics base	Foreign capital inducement, transfer of advanced technologie job creation		
Characteris- tics	Comparable to special administrative zones (cooperatives of municipal goverments)	Customs-free zone	Customs-free zone Lease-only complexes		
Managing authority	Free Economic Zone Authority	(Seaport Type) Minister of Oceans and Fisheries	State industrial complexes: industr Other: Mayor or provincial gover	ial complex management authorites nor	
Eligibility for occupancy	Domestic companies Foreign-invested companies U-turn companies Manufacturing, logistics, hospitals, educational facilities, foreign broadcasting, financial service institutions, etc.	Export-oriented manfacturing buisnesses Foreign-investment companies in manufacturing buisnesses or knowledge service businesses Wholesale businesses mainly for import/export Integrated logistices businesses	Foreign Investment ratio of 30% or higher, foreign investment amount of KRW 100 million or more • Manufacturing, lositics, etc. • Foreign Investment equal to or more than the price of the leased land should be executed within 5 years of the contract date.	FDI requirements (Minimum amount): • Manufacturing: US\$ 30 million • Tourism: US\$ 20 million • Logistics: US\$ 10 million • R&D: US\$ 2 million (10 or more researchers holding a master's degree or higher with three or more year's experience)	
Require- ments for tax reduction (Minimum amount)	Manufacturing, tourism: US\$ 10 million or more Logistics, medical institution: US\$ 5 million or more R&D: US\$ 1 million or more	Manufacturing: US\$ 10 million Logistics: US\$ 5 million	Manufacturing: US\$ 10 million Logistics: US\$ 5 million	Identical to the above	
Tax reduction	• Local taxes : up to 15years		 Acquisition tax/Registration ta Property tax: 100% for 10 year Custom duties: 100% for 5 year 	rs, 50% for 5 years	
Reduction on tariff	Exemption on capital goods for 5years	Exemption on capital goods for 5years	Exemption on capital goods for 5years	Tariff reservation (Imported & capital goods)	
Leasing fee	Approximately10/1,000 of the site value	• Manufacturing : KRW 365/m/month • Logistics : KRW 365/m/month ※ ('23.1.1.~'24.12.31.)	Nammoon FIZ : KRW 451/m³/month • Manufacturing		
Rent reduction rate	Determined by the managing authority based on ordinances (50-100% reduction)	 Logistics: US\$ 5 million or more → 50% for 3 years Logistics: US\$ 10 million or more → 50% for 5 years 	New Growth Engine & US\$ 1 million or more: → 100% exemption Manufacturing & US\$ 5 million or more, Part's & Materials company: → 100% exemption Manufacturing & US\$ 5 million or more → 75% exemption	100% exempted in the case of state owned properties	

% Exchange rate : US\$1 = KRW 1,000

Investment incentives provided by Gyeongnam Province

Classification	Bef	ore	After						
Classification	Eligibility	Benefits	Requirements	Application details					
Large-scale	Investing KRW		Same as left	• Equipment investment & site purchase up to KRW 20bn (within 10%, up to KRW 10bn each)					
special support *Preliminary	50bn or more or employing	Within 10% of fa- cility investment		Classification	KRW 50bn or more	KRW 60bn or more	KRW 70bn or more	KRW 80bn or more	KRW 100bn or more
feasibility study	150 full-time employees or more	(up to KRW 10 bn)		Ratio	Investmen	it amount*5%	Investment	amount*7%	Investment amount*10%
,				Limit	KRW 3bn	KRW 3.5bn	KRW 5.6bn	KRW 7.6bn	KRW 10bn
	① A Start-up,			• Up tp KRW	10bn(30% to	60% of site pu	rchase) expansi	on	
	an enterprise relocating into			Classification	City・	County	Requirem	ents	Criteria
Interest-free	the province from outside,			A Zone	<mark>Char</mark> Kimhae	<mark>igwon,</mark> e, Yangsan	KRW 12b 60 employees		30% of site purchase
loan for site	an enterprise setting up busi- ness establish-	up to KRW 5bn (30% ~ 60% of site		B Zone		ngyeong, jeoje, Haman	KRW 8bi 40 employees		40% of site purchase
*Preliminary feasibility	ments in a new site	purchase price within budget)	Same as left	C Zone		Changyeong, Seong	KRW 6bi 30 employees	n & or more	50% of site purchase
	② Manufacturing, ICT, knowledge services, logis- tics terminals			D Zone	Uiryeong, Namhae, Hadong, Sancheong, Hamyang, Geochang ,Hapcheon		KRW 5bn & 20 employees or more si		60% of site purchase
	and ware- houses			• Available a	pplying with	Local investme	nt promotion su	ubsidies (new	expansion)
0	1 Investment	promotion zone moving in (enterprise relocating into the province from outside, new expansion) enterprises promotion zone up to KRW 140m (Site 5, Employment 3, Training 2,		 Investment attraction promotion area(city/county) subsidies Up tp KRW10bn expansion 					
	promotion zone moving in (enterprise			Classification	Site (KRW 3bn)	Employment (KRW 2bn)	Educaiton (KRW 1bn)	Equipmen (KRW 3bn)	
Business investment promotion zone subsidies aubsidies relocating the provin from outsinew exparenterprise (2) Investing 2bn or mo (3) Employing full-time exparenters (2) Employing full-time exparenters (3) Employing full-time exparenters (4) Exparenters	relocating into the province from outside, new expansion) enterprises		orovince (Site 5, Employment 3, Training 2, Facility relocation 2) or more oloying 10 ime em-	Same as left	Eligibility	Site contract	Employing 10 full-time employees or more	10 employ- ees or more	Investing KRW 2bn o more
	② Investing KRW 2bn or more ③ Employing 10 full-time employees or more	2bn or more (3) Employing 10 full-time em-		racinty relocation 2)		Range	Up tp 70% of site purchase	An excess of KRW 1m /1 person (within 1yr)	An excess of KRW 1m / 1 person (within 1yr)
Support for tourism and cultural industries	cultural contents investment compa Newly adopted ② Investing KR 20bn or mor ③ Employing2 full-time em		① Tourism and cultural contents investment company ② Investing KRW 20bn or more ③ Employing 20 full-time employees or more	(within 10% * In case of (Within 10 • Employme (an excess	6 of investme large-scale in 0% of facility in t subsidy up of 1 person /	ovestment, up to investment) o to KRW 10bn s KRW 1m month	o KRW 20bn sup upport nly/ within 6 mc	opport	ent fee for 2years)
Tax benefit	Newly adopted			time for spo	ecific industri tax 50% redu	es and areas etc	rprise relocatin		ertain period of ovince from outside

Incentives (FEZ Incentives + FTZ Incentives)

Busan-Jinhae Free Economic Zone (BJFEZ)

- Tax deduction incentives
- Management environment improvement
- Settlement environment improvement
- Incentives for development projects



Free Trade Zone (FTZ)

- · Low-priced leases
- Tax deduction
- Simplified import and export customs clearance
- Simplified freight management

Requirement(FDI)	Taxes	Reduction or Exemption	Remark
<pre><foreign companies="" invested=""> - Logistics business: US\$5 million or more - Manufacturing business: US\$10 million or more</foreign></pre>	Acquisition tax/ Registration tax	100% for 15 years	- Exemption of custom duties for
	Property tax	100% for 10 years, 50% for 5 years	reexport products - VAT exemption for business activities in FTZ - Other indirect tax exemption such as
	Custom duties	100% for 5 years	special consumption tax, liquor tax, etc.

Classification	Applicable enterprises	Leasing fee	Applicable period	
Busan New Port	[Free Trade Zone Act] Companies operating tenant business types under Article 10 (logistics industry, manufacturing industry)	365/m³/month	′23.1.1.~	
	[Free Trade Zone Act] Companies operating business types supporting the tenant companies' businesses under Article 10.1.6	482/m²/month	' 24. 12. 31. * Can be changed after 2024	

Classification	Classification Requirement(FDI) Period		Applicable period	
Reduction of leasing fee	US\$5 million or more	50% for 3 years	Each paying of time	
	US\$10 million or more	50% for 5 years	Each period of time	





BJFEZ Busan-Jinhae Free Economic Zone

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